

Arnold Bloch Leibler

Lawyers and Advisers



Lily Tell, MA LLB (Hons)

Partner

- property and development
- hospitality
- sales and acquisitions
- joint ventures
- commercial, retail and industrial leasing
- planning and environment

Lily Tell practises in property law, in particular sales, acquisitions and joint venture transactions related to large-scale commercial property development. She has considerable experience acting for major landowners, commercial property developers and corporations in property development and leasing transactions. Lily has also been active in the native title and planning and environment area, giving advice on land use, considering both the impacts on the environment and Indigenous issues.

In addition to her general commercial property experience, Lily has extensive experience advising clients on land access matters. She regularly presents on property and land access issues at various industry-based and university seminars and is a member of the Law Institute of Victoria's Property Committee and Property Dispute Resolution Committee.

Practice focus

Lily's practice focuses on the following areas:

- property sales and acquisitions;
- hospitality;
- commercial, retail and industrial leasing;
- land use and access, including planning and environment, native title, Crown land, heritage and local government law; and
- joint ventures.

Major assignments

Lily has acted for private clients and publicly listed corporations, major landowners and commercial property developers in a range of property transactions, including:

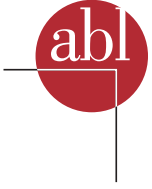
- The Juilliard Group of Companies: providing ongoing real property advice, including the purchase of Melbourne landmark buildings;
- Merrifield Corporation: advising the joint venture between MAB Corporation and Gibson Property Group in relation to the 280 hectare staged Merrifield development project north of Melbourne;
- KordaMentha: in relation to the sale and advice in respect of assets of property fund, Record Realty, including the sale of property in Warringah Road, Sydney, and King William Street, Adelaide, and advice on continued management of Canberra assets;
- the owners of Iririki Island Resort and the Grand Hotel Vanuatu: advising on property and commercial related matters;
- Visy Group: providing ongoing property and development advice;

- the owners of 1 Spring Street Melbourne: in relation to the acquisition of shares and on-going property advice for 1 Spring Street;
- Orchard Property Group (formerly SAITeysMcMahon): in relation to the listing of its industrial portfolio; in relation to the acquisition of a \$150 million airport portfolio from Australand consisting of sites in Victoria, Queensland and South Australia; and, for a consortium consisting of Orchard and Lend Lease, negotiating all transaction documents in relation to the \$840 million acquisition and leaseback of Woolworth's Australian distribution centres;
- the Besen family: in relation to its \$621 million sale of a 50 percent stake in the Highpoint Shopping Centre to General Property Trust, together with management rights to the Centre, including preparing initial documents for all bidding parties, managing the due diligence process with bidders, negotiating further documentation with short-listed parties and finalising and settling transactions with GPT as purchaser;
- Thumurrurr Regional Council (Wadeye): in relation to a lease for the township area with the traditional owners as tenant, including negotiating and drafting commercial, residential and government services leases to be incorporated into the proposed town lease;
- Windsor Hotel: on instructions from Atanaskovic & Hartnell, in negotiating and drafting real property transaction documents in the sale of the Windsor Hotel and the adjacent Hard Rock Café business;
- Carbon Partners: in relation to property aspects of its Dandenong Bioenergy project;
- Addenbrooke: negotiating a development agreement and conducting due diligence in relation to the Freshwater Retail development at Southbank, Victoria;
- MAB Corporation: the sale of the David Jones development in Perth;
- Becton Corporation: the purchase of the Eastside development;
- Lustig & Moar: the sale of the Park Hyatt, Melbourne; and
- Ansett Airlines: advising the administrators in respect of the sale of property assets.

To contact Lily Tell

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