

Arnold Bloch Leibler

Lawyers and Advisers



Stephen Sharp, BEc LLB

Partner

- property finance
- capital raising and joint ventures
- sales and acquisitions

Stephen Sharp practises in commercial and property law with a strong emphasis on property-related finance, including corporate and securities, managed funds and investment, property conveyancing and development matters. Combining a superior technical knowledge with a broad business perspective, Stephen can identify and negotiate the most appropriate ownership structure, financing and exit mechanisms to match a client's commercial objectives.

Stephen takes a comprehensive approach to commercial and property matters and manages complex transactions from beginning to end in a timely and efficient manner. He draws on his extensive network of contacts in the banking and venture capital environment to give clients financing and take-out solutions that are realistic and commercially focused.

Stephen joined Arnold Bloch Leibler as an articled clerk in 1987 and was admitted to the partnership in 1992.

Practice focus

Stephen is a member of the commercial & corporate and property & development practices. His practice focuses on the following areas:

- property finance, acting for borrowers and lenders in the full spectrum of financing transactions;
- capital raising and joint ventures, including drafting and negotiating investment agreements and associated documentation; and
- sales and acquisitions of commercial, industrial and retail properties.

Major assignments

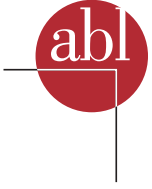
Stephen has acted for major Australian corporations, property developers and banking groups on a range of commercial and property matters, including:

- ANZ Banking Group:
 - refinancing of facilities between Challenger Property Income Trust and ANZ, which involved a complex secured trust structure and renegotiation of financial terms; and
 - preparation and negotiation of operating lease facilities and aircraft loan agreements where substantial private companies have been the borrowers;
- SAI Teys McMahon: acting for SAI in relation to the acquisition of Woolworth's \$850 million portfolio of regional distribution centres;
- the Besen family: in relation to its \$621 million sale of a 50 percent stake in the Highpoint Shopping Centre to General Property Trust, together with management rights to the Centre;
- National Australia Bank: provision of project finance for the RACV office and club development in Collins Street;

- Multiplex Investments: advising on the creation of and all investments undertaken by the Multiplex Development Trusts;
- MAB Corporation: senior and mezzanine debt funding arrangements for residential towers in Melbourne's Docklands precinct;
- Lustig & Moar and Macquarie Bank: advising on the Concept Blue Joint Venture in relation to the redevelopment (including the financing) of the former Russell Street police headquarters;
- Becton Corporation:
 - prospectus preparation and the issue of shares and notes for all capital raisings undertaken by Becton Developments Limited;
 - the financing of Becton's Century City development in Glen Waverley and its Newcastle hotel development; and
 - advising on retirement village and time share joint venture projects, and various mezzanine financing arrangements;
- Baron Corporation: senior and mezzanine debt arrangements for the Southbank Clarendon Towers, and joint venture and financing arrangements for the redevelopment of the former Southern Cross Hotel site;
- Visy Group: acting in all financing matters in relation to Visy's AUD\$850 million business acquisition from Southcorp Limited;
- Lustig & Moar: structuring and negotiating financing arrangements for the Cathedral Place Park Hyatt hotel and acting in relation to the sale of the Grand Hyatt hotel;
- Becton/Linfox: acting in relation to the successful tender and acquisition of Essendon Airport;
- Tribeca: acting for the Babcock & Brown/Rettig/Red C joint venture in the undertaking (including the financing) of the Tribeca residential apartment development in East Melbourne;
- MAB Corporation: acting in the creation of the MAB Development Fund;
- Sisters of Charity: financing arrangements for St Vincent's Hospital Melbourne;
- Overland: acting in relation to its joint venture residential redevelopment of the St Margaret's Hospital site in Sydney; and
- Pacific Group, Sussan and Highpoint Groups, the Pratt/Thorney Groups, ANZ Banking Group, Bank of Scotland, Macquarie Bank and Babcock & Brown: acting in conventional lending and structured financing arrangements.

To contact Stephen Sharp

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